States and Canada Roadshow 2024

Washington, D.C.
Dallas, Texas
Chicago, Illinois
San Francisco, California

Ottawa, Ontario Toronto, Ontario







Welcome - About the Event | David Cannon

ITIL Portfolio Update | Markus Bause, Catherine Newman

ITIL Tomorrow | David Cannon & Adam Griffith

Questions & Answers

ITIL Community | How can I be part of it? Kev Jarvis

ITIL Practices Implement Workshop | Adam Griffith & David Cannon

Your contacts today



Catherine Newman
VP Business Development



David Cannon
Director Americas



Adam Griffith
Product Architect ITIL



Markus Bause
VP Product & Marketing

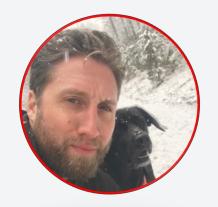
Your contacts today



Kristina McKittrick
Community Manager



Ken Jarvis
Solution Architect



Nolan Garner
Business Development
Manager

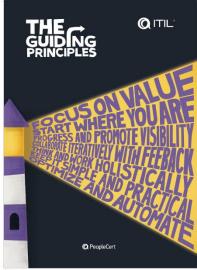
In your bag











ITIL Guiding Principles Poster

5 ITIL 4 Practice Guides







O PeopleCert



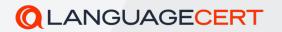
The most widely used global best practice framework for successful digital products and service management.



The globally used best practice framework for successful project, programme and portfolio management.



The most widely used certifications for DevOps skills.



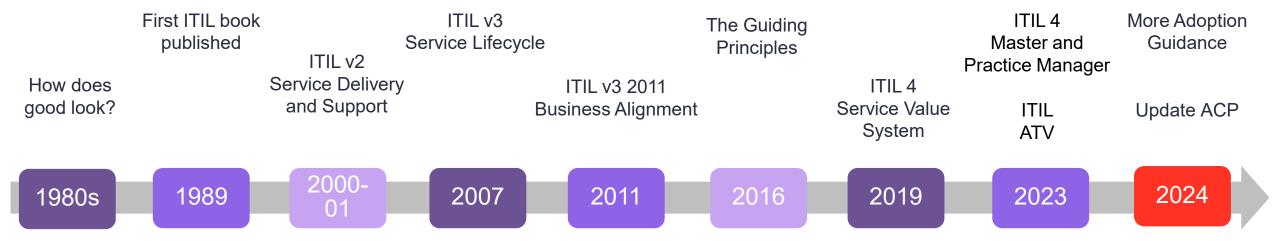
Globally recognised English language exams.



Portfolio Update



History and evolution of ITIL







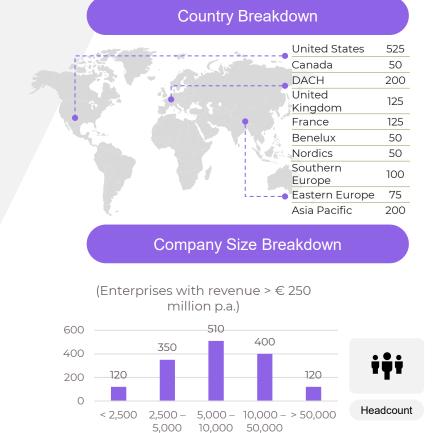
TIL 4 is the sum of its forerunners... and more







Data Demographics – ITIL Research



Industry Breakdown

Energy	90
Financial Services	260
Government & Non-Profit	70
Life Sciences	160
Manufacturing	400
Technology, Media & Telecoms	200
Consumer Packaged Goods & Retail	100
Professional Services	120
স্থা Travel & Transportation	100
Total	1,500

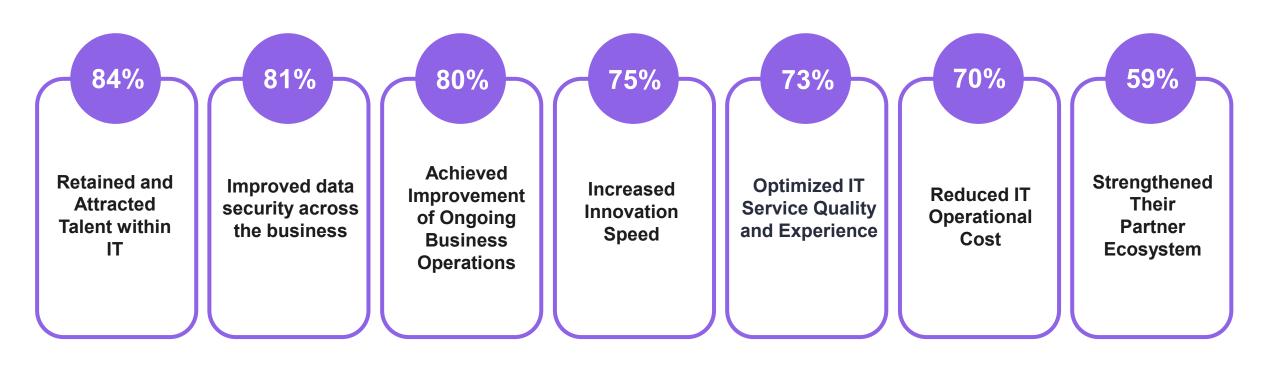
Job Title Breakdown

VP IT Infrastructure	160
IT Manager	160
VP IT	125
Chief Information Officer	120
IT Operations Manager	120
VP Service Desk	120
Chief Technology Officer	100
Project Management Office	80
Chief Digital Officer	65
VP IT Shared Services	65
VP Operations	60

Total	1,500
Chief Sales Officer	10
Chief Financial Officer	15
/P DevOps	20
/P Application Development	20
Project Manager	25
/P Enterprise Architecture	25
/P IT Financial Management	30
Business Executive	30
Sourcing And Vendor Management	40
/P Technology	50
Chief Operations Officer	60

Unlock the Power of ITIL

99% of enterprises that have integrated ITIL into their IT operating model are experiencing transformative enhancement of IT value and performance while enabling the company's sustainable growth and innovation agenda



Topics in ITIL 4 publications/courses

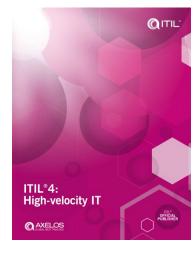
QITIL'

CDS

The "engine room" of IT and other digital functions



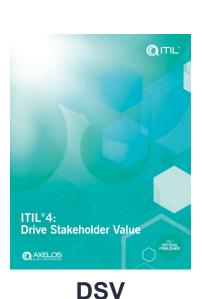
HVIT
The future of IT and
digital services



DPIBring IT and digital strategies to life

Direct, Plan and Improve

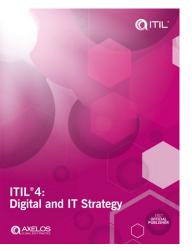
ITIL®4:



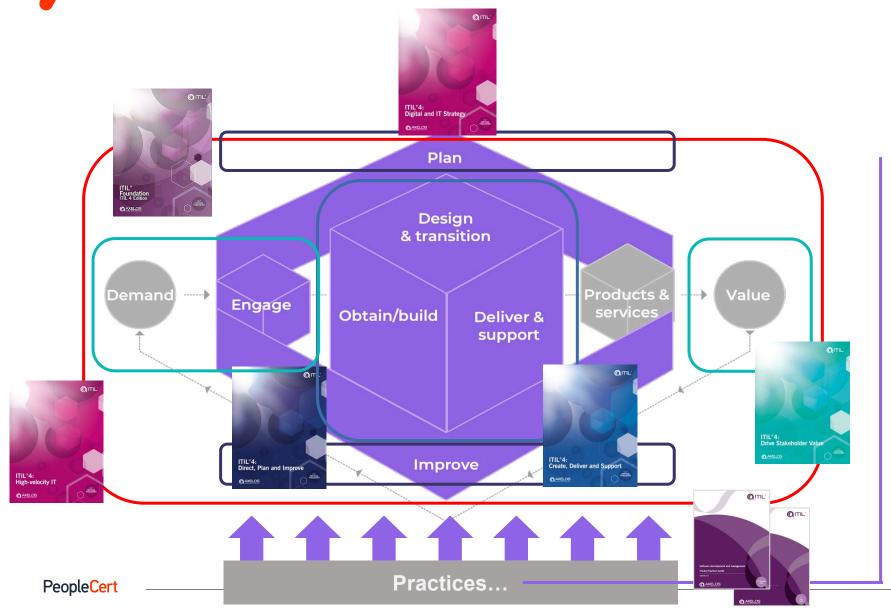
Ensuring that IT and digital services are a pleasure for customers

DITS

Enabling business success through digital and IT strategies



Topics in ITIL 4 publications/courses



Practices provide working methods or guidelines on how work should be done.

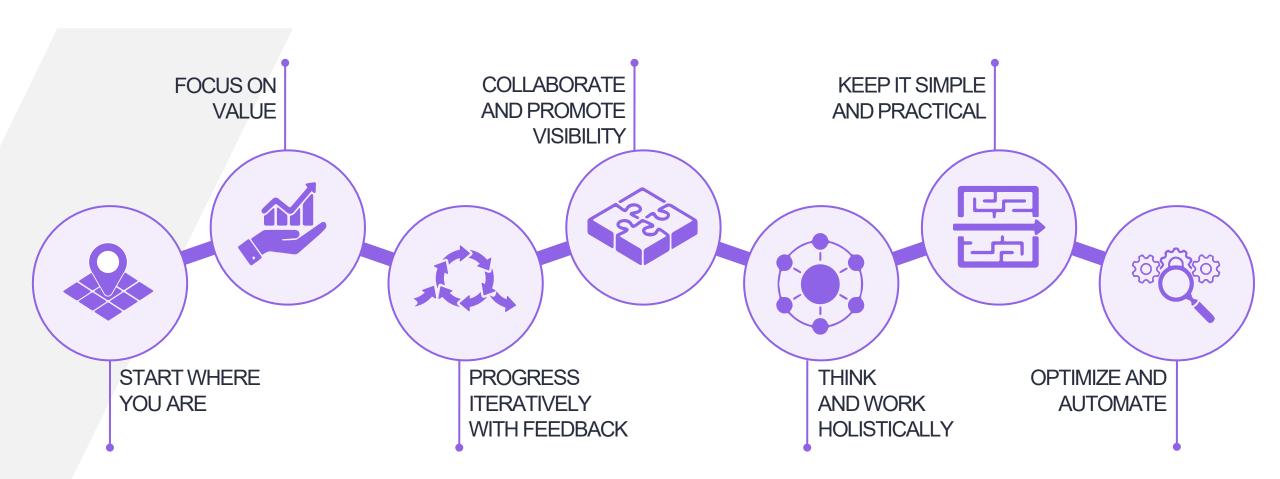
- Management structures
- Culture, skills, competencies
- Value chains and processes
- Data, tools and technologies
- Partner and supplier involvement

TIL 4 Practice Guides The most practical part of ITIL 4

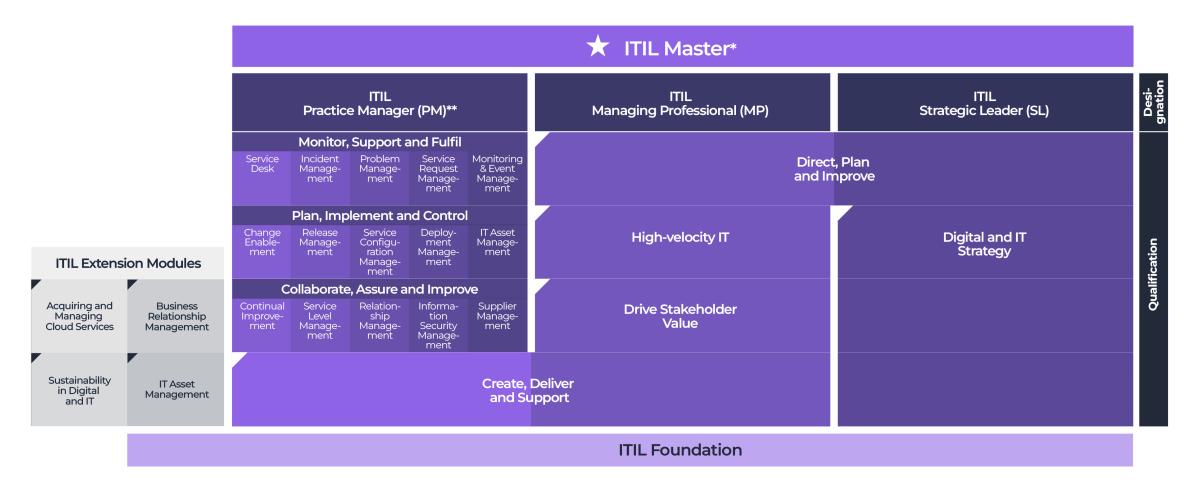
- 34 Practice Guides
- 30-40 pages each
- Available via Membership subscription or in respectively practices qualification
- Applicable immediately after Foundation



TIL 4 Guiding Principles



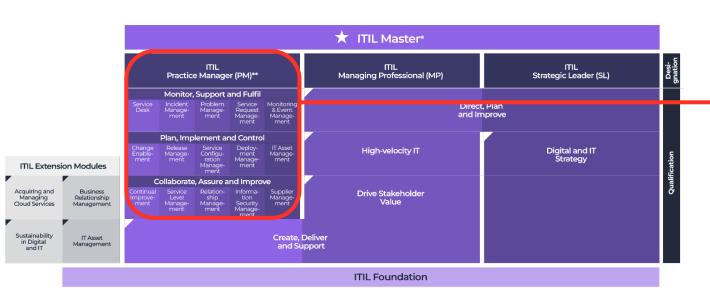
TIL4 qualification scheme



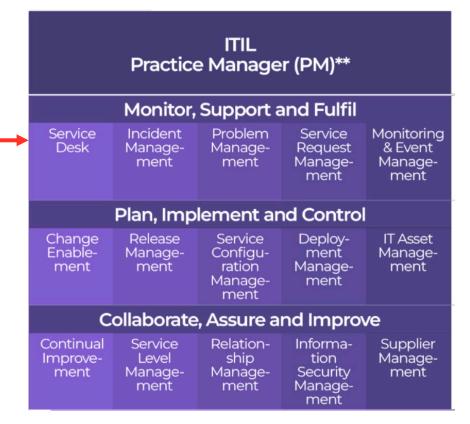
^{*} ITIL Master is awarded to candidates who achieve the Practice Manager (PM), Managing Professional (MP), and Strategic Leader (SL) designations.

^{**} To be awarded the Practice Manager designation, a candidate must achieve ITIL MP CDS certificate and ANY five practice-based certifications,
OR ITIL MP CDS certificate and any ONE of the pre-bundled courses. These may include the ITAM and BRM extension modules or any practices from the Practice Manager track.

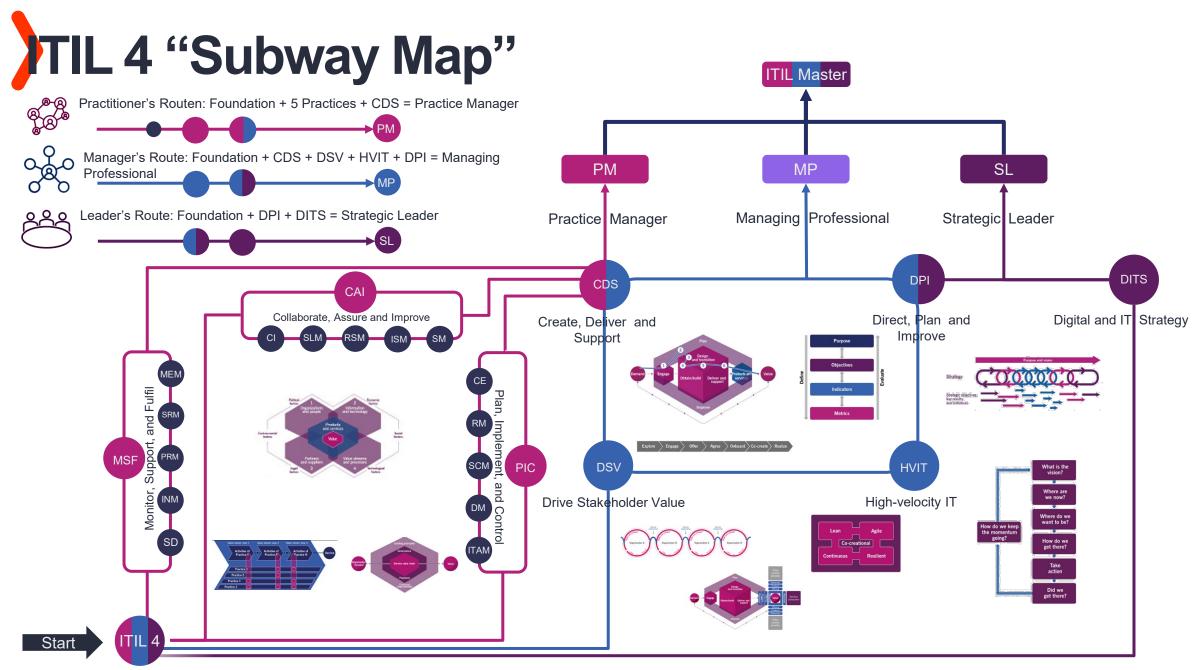
TIL4 Practice Manager Certifications



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How have we used ITIL until today

IT Brokers Capabilities ITIL 4

How do organizations build value in a digital world?

ITIL v3

How does IT deliver services that are valuable to the business?

IT Provides
Services

How does IT deliver quality services?

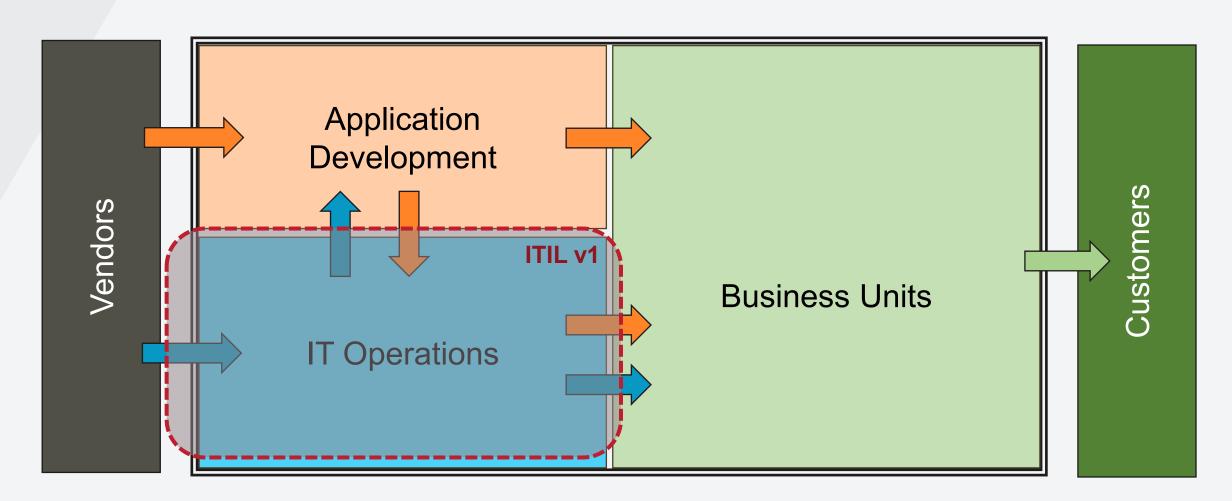
1T Manages Technology

Vendor Manuals

How does IT manage IT Operations?

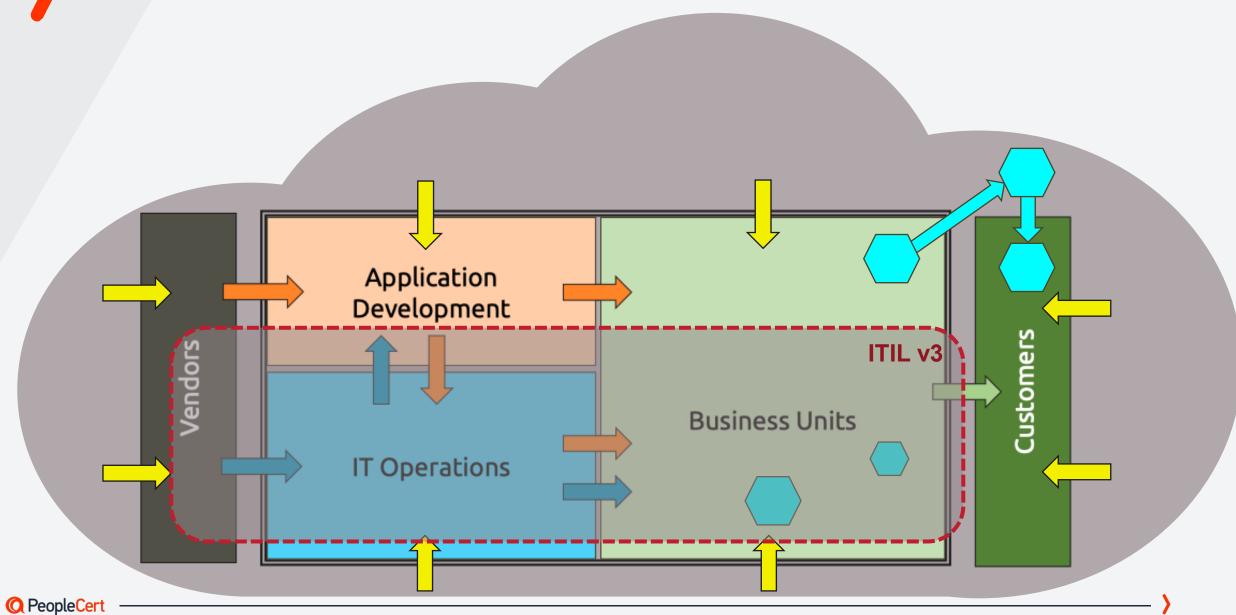
How does IT manage devices and applications?

Where we started



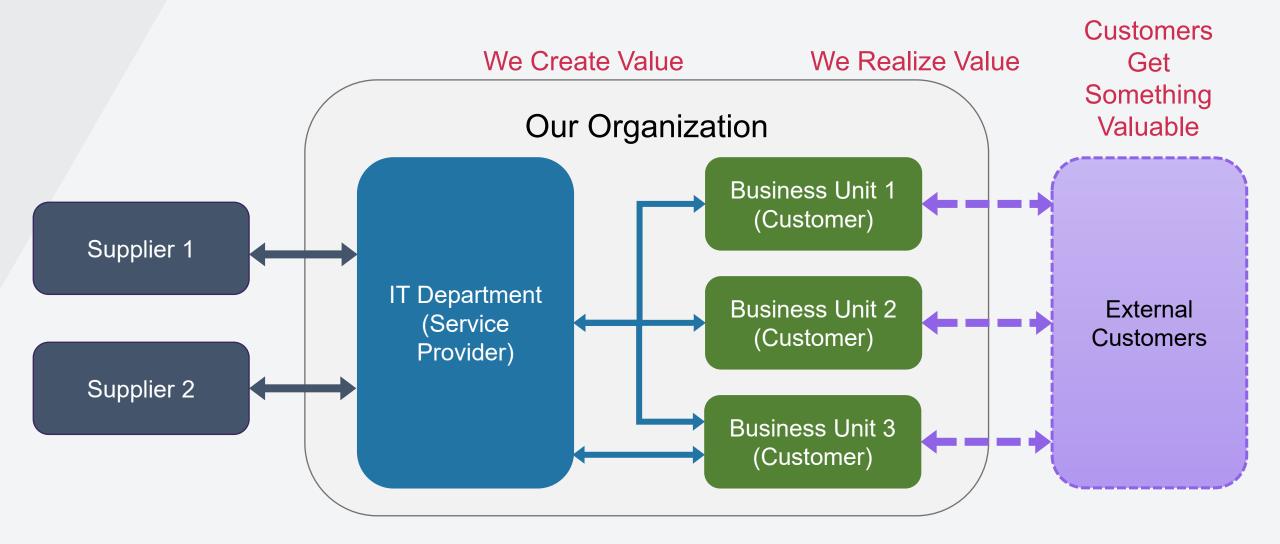
Then came the cloud **Application** Development Customers Vendors ITIL v2 Business Units **IT Operations** PeopleCert

Together with Innovative Digital Technology

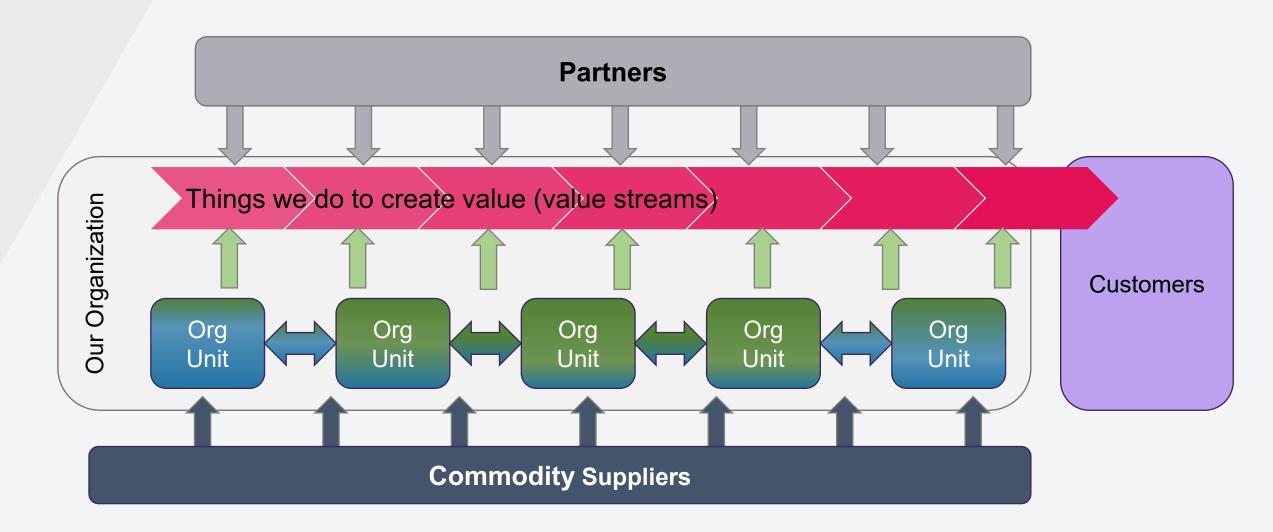


And Agile Working Methods ITIL 4 **Application** Development Customers Vendors **Business Units IT Operations** PeopleCert

Value in ITIL v3



Value in ITIL 4





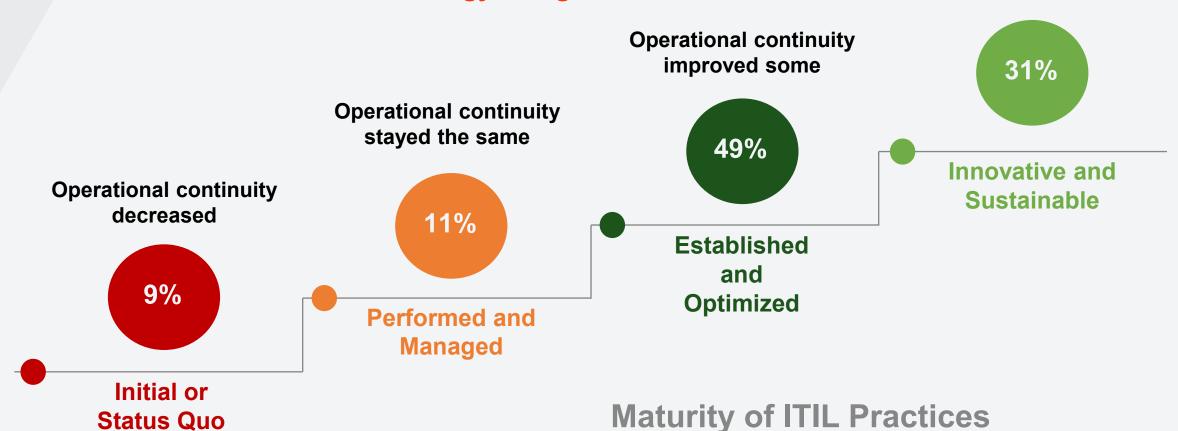
Benefits of using ITIL 4

73%	Optimized IT Service Quality and Experience
80%	Are Ensuring Ongoing Business Operations
70%	Reduced IT Operationa Cost
75 %	Increased Innovation Speed
59%	Strengthened Their Partner Ecosystem

To improve ongoing business operation

80% of organizations have seen a reduction in service-related problems after adopting ITIL, enabling a more responsive and stable business focused on strategy and growth

Operational continuity improved significantly

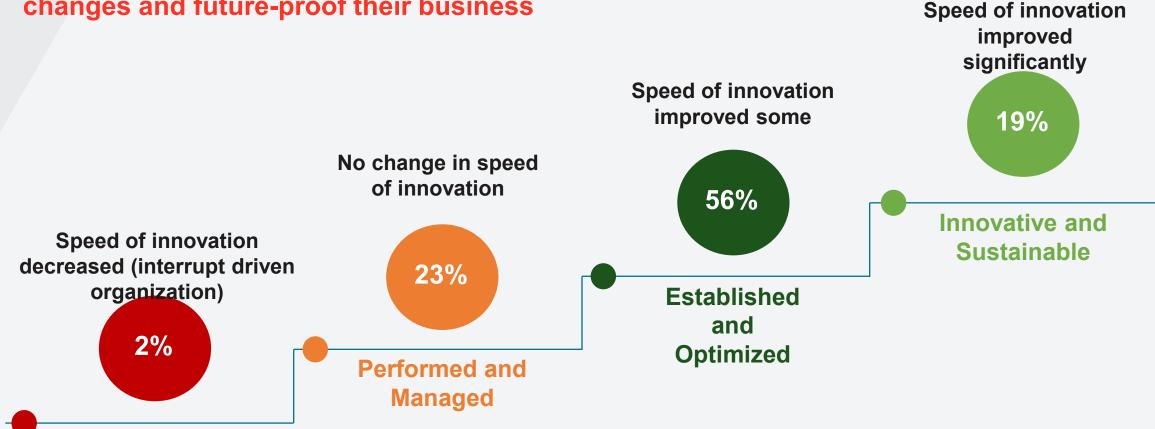




Status Quo

To improve the speed and success of innovation

75% of organizations have used ITIL to adapt to market changes and future-proof their business



Maturity of ITIL Practices

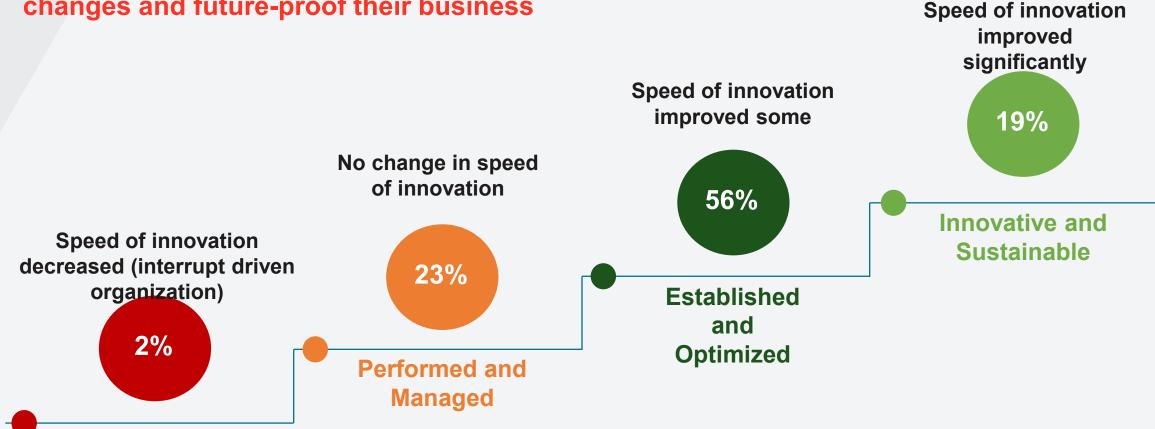


Initial or

Status Quo

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75% of organizations have used ITIL to adapt to market changes and future-proof their business



Maturity of ITIL Practices



Initial or

Status Quo

